



Consumer Credit Rate Sheet

Real Estate First Mortgages (up to 80% Loan to Value^{***})

Term	Interest Rate	APR~	Monthly Payment per \$100,000 ^{**}
Fixed; 1 Point			
Up to 180 Months	2.65%	2.920%	\$673.92*
181 Months to 240 Months	3.05%	3.266%	\$557.17*
241 Months to 360 Months	3.40%	3.557%	\$443.58*

Term	Interest Rate	APR~	Monthly Payment per \$100,000 ^{**}
Fixed; 0 Point			
Up to 180 Months	2.75%	2.882%	\$678.67*
181 Months to 240 Months	3.25%	3.354%	\$567.27*
241 Months to 360 Months	3.50%	3.575%	\$449.14*

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.10%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.10%.

**For credit secured by a first lien on a dwelling, payments do not include taxes and insurance. The actual payment will be higher. Additional restrictions may apply. Additional costs may be incurred. Property insurance will be required.

***Maximum loan to value ratio is 80% (up to 95% allowed with PMI)

-For rates and terms for Jumbo Mortgages (>\$647,200), please contact us.

Home Equity Line of Credit^{***}

Interest Rate	APR~
Fixed 12 Month Introductory Rate	2.99%
After Introductory Period: Wall Street Journal Prime Rate +0%	4.00%

***The Home Equity Line of Credit is a variable rate product. The current APR is 2.99% (introductory rate). The maximum APR is 21%. After the introductory period, the minimum APR is 4.00%. For the Home Equity Line of Credit the minimum monthly payment is 1/180th of the average monthly balance plus finance charges. Balloon payment may result at maturity. For Home Equity LOC Conversion, the initial minimum monthly payment is the finance charge. At maturity, the loan will amortize over 180 months. Additional costs may be incurred.

Additional restrictions may apply. Property insurance will be required.

Payments do not include taxes and insurance. Maximum loan value ratio is 80%.



Home Equity Loans

Term	Interest Rate	APR~	Monthly Payment per \$10,000**
Up to 60 Months	3.75%	4.201%	\$183.04*
Up to 120 Months	4.00%	4.237%	\$101.25*
Up to 180 Months	4.15%	4.316%	\$74.73*

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.25%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.25%. **Payments do not include taxes and insurance. The actual payment will be higher. Maximum loan to value ratio is 80%.

Additional restrictions may apply. Additional costs may be incurred. Property insurance will be required.

Automobile Loans

Loan Type	Interest Rate	APR~	Monthly Payment per \$1,000	Maximum Term
Used (2017 and Older)	6.25%	6.247%	\$23.66*	at 48 months
Used (2018-2021)	4.50%	4.493%	\$18.64*	at 60 months
New (Up to 60 Months)	3.50%	3.496%	\$18.19*	at 60 months
New (Up to 72 Months)	3.74%	3.747%	\$15.53*	at 72 months

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.25%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.25%. Additional restrictions may apply.

Additional costs may be incurred. Insurance may be required.

Personal Loans

Loan Type	Interest Rate	APR~	Monthly Payment per \$1,000	Maximum Term
Unsecured with a \$10,000 limit.	12%	12%	\$22.35*	60 months
Unsecured Line of Credit with a \$10,000 limit**	Wall Street Journal Prime + 6% margin	9.25%		

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.25%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.25%. **The Unsecured Line of Credit is a variable rate product. The current APR is 9.25%. The maximum APR is 21%. The minimum monthly payment is 1/120th of the average monthly balance plus finance charges. Additional restrictions may apply. Additional costs may be incurred.

Personal Loan Special - November 17, 2021 - January 31, 2022

Loan Type	Interest Rate	APR~	Monthly Payment per \$5,000	Maximum Term
Unsecured with a \$2,500 Minimum and a \$10,000 Maximum	7.50%	7.92%*	\$100.18	60 months

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.25%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.25%. Additional fees may apply. Maximum

Term: 60 months. Minimum amount new money: \$2,500. Maximum amount: \$10,000.

Interest rates are effective 11/17/21 and are subject to change.



~APR - Annual Percentage Rate: Interest rates are effective as of 01/20/22 Business Day and are subject to change. For Home Equity Loans, APR is based on loan amount of \$10,000. For Real Estate First Mortgages, APR is based on loan amount of \$100,000.



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