



Consumer Credit Rate Sheet

Real Estate First Mortgages (up to 80% Loan to Value^{***})

| Term | Interest Rate | APR~ | Monthly Payment per \$100,000 ^{**} |
|--------------------------|---------------|--------|---|
| Fixed; 1 Point | | | |
| Up to 180 Months | 5.45% | 5.755% | \$814.79* |
| 181 Months to 240 Months | 5.70% | 5.944% | \$699.59* |
| 241 Months to 360 Months | 5.95% | 6.136% | \$596.73* |

| Term | Interest Rate | APR~ | Monthly Payment per \$100,000 ^{**} |
|--------------------------|---------------|--------|---|
| Fixed; 0 Point | | | |
| Up to 180 Months | 5.70% | 5.849% | \$828.11* |
| 181 Months to 240 Months | 5.95% | 6.070% | \$713.93* |
| 241 Months to 360 Months | 6.20% | 6.293% | \$612.88* |

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.10%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.10%.

**For credit secured by a first lien on a dwelling, payments do not include taxes and insurance. The actual payment will be higher. Additional restrictions may apply. Additional costs may be incurred. Property insurance will be required.

***Maximum loan to value ratio is 80% (up to 95% allowed with PMI)

-For rates and terms for Jumbo Mortgages (>\$647,200), please contact us.

Home Equity Line of Credit^{***}

| Interest Rate | APR~ |
|---|-------|
| Fixed 12 Month Introductory Rate | 7.00% |
| After Introductory Period: Wall Street Journal Prime Rate | 7.75% |

No closing costs (excluding required appraisal fee) for loans greater than \$40,000; with a maximum of \$250,000

***The Home Equity Line of Credit is a variable rate product. The current APR is 7% (introductory rate). After the introductory period, the rate will be Wall Street Journal Prime Rate (currently 7.75%) The minimum APR is 4.00%. The maximum APR is 21%. For the Home Equity Line of Credit the minimum monthly payment is 1/180th of the average monthly balance plus finance charges. Balloon payment may result at maturity. For Home Equity LOC Conversion, the initial minimum monthly payment is the finance charge. At maturity, the loan will amortize over 180 months.

Additional costs may be incurred. Loan fees may vary between \$0 and \$600 based on loan amount, new funds, etc. Additional restrictions may apply. Property insurance will be required.

Payments do not include taxes and insurance. Maximum loan value ratio is 80%.



Neffs

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Home Equity Loans

| Term | Interest Rate | APR~ | Monthly Payment per \$10,000** |
|------------------|---------------|--------|--------------------------------|
| Up to 60 Months | 5.45% | 5.904% | \$190.76* |
| Up to 120 Months | 5.75% | 5.994% | \$109.77* |
| Up to 180 Months | 5.99% | 6.165% | \$84.34* |

No closing costs (excluding required appraisal fee) for loans greater than \$40,000; with a maximum of \$250,000

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.25%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.25%.

**Payments do not include taxes and insurance.

The actual payment will be higher. Maximum loan to value ratio is 80%.

Additional restrictions may apply. Additional costs may be incurred. Property insurance will be required.

Automobile Loans

| Loan Type | Interest Rate | APR~ | Monthly Payment per \$1,000 | Maximum Term |
|-----------------------|---------------|--------|-----------------------------|--------------|
| Used (2018 & Older) | 8.00% | 7.994% | \$24.41* | at 48 months |
| Used (2019 & 2022) | 7.25% | 7.272% | \$19.93* | at 60 months |
| New (Up to 60 Months) | 6.25% | 6.273% | \$19.46* | at 60 months |
| New (Up to 72 Months) | 6.75% | 6.773% | \$16.94* | at 72 months |

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.25%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.25%.

Additional restrictions may apply. Additional costs may be incurred. Insurance may be required.

Personal Loans

| Loan Type | Interest Rate | APR~ | Monthly Payment per \$1,000 | Maximum Term |
|--|---------------------------------------|--------|-----------------------------|--------------|
| Unsecured with a \$10,000 limit. | 12% | 12% | \$22.35* | 60 months |
| Unsecured Line of Credit with a \$10,000 limit** | Wall Street Journal Prime + 6% margin | 13.75% | | |

*This rate is given to borrowers with automatic payment withdrawal (discount of 0.25%) from their Neffs National Bank checking or savings account as applicable. Removal of automatic payment withdrawal will increase the rate by 0.25%.

**The Unsecured Line of Credit is a variable rate product. The current APR is 13.50%. The maximum APR is 21%. The minimum monthly payment is 1/120th of the average monthly balance plus finance charges. Additional restrictions may apply. Additional costs may be incurred.

~APR - Annual Percentage Rate: Interest rates are effective as of **03/17/23 Business Day** and are subject to change. For Home Equity Loans, APR is based on loan amount of \$10,000. For Real Estate First Mortgages, APR is based on loan amount of \$100,000.



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